

# Company Volume

The full extent of the construction boom came into full flower for contractors in 2006 as the ENR Top 400 Contractors, as a group, reported revenue of \$262.76 billion, up 11.55% from 2005. It could have been more. Paving giant APAC, acquired last year by Oldcastle Materials, did not participate in this year's survey and Centex reported only revenue from its nonresidential subsidiary, which was acquired earlier this year by Balfour Beatty. Remove APAC and Centex from the 2005 and 2006 surveys, and Top 400 revenue rose by 18.15%, from 2005 to 2006.

## The Top 400 Contractors

RANK 2007	2006 FIRM	2006			MARKETS (% OF 2006 REVENUE)									
		REVENUE TOTAL	INTL.	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WTR./SWR. WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.	CM-AT-RISK % OF REV.	
1	1 BECHTEL, San Francisco, Calif. <sup>†</sup>	15,367.0	8,931.0	13,904.0	1	0	19	0	39	21	13	7	14	
2	3 FLUOR CORP., Irving, Texas <sup>†</sup>	11,273.7	6,338.5	19,276.2	20	4	8	0	57	3	6	3	20	
3	5 THE TURNER CORP., New York, N.Y. <sup>†</sup>	8,244.0	0.0	10,272.0	87	1	0	0	3	7	0	3	95	
4	4 KBR, Houston, Texas <sup>†</sup>	8,150.2	7,426.4	3,697.7	8	0	0	0	14	9	0	0	8	
5	6 SKANSKA USA INC., Whitestone, N.Y. <sup>†</sup>	5,072.2	0.0	4,906.0	56	3	0	4	12	20	0	3	58	
6	7 BOVIS LEND LEASE, New York, N.Y. <sup>†</sup>	4,983.8	0.0	10,410.7	97	0	0	0	2	0	0	0	93	
7	8 KIEWIT CORP., Omaha, Neb. <sup>†</sup>	4,525.4	684.6	3,705.5	10	2	11	12	15	49	0	0	2	
8	10 PCL CONSTRUCTION ENTERPRISES INC., Denver, Colo. <sup>†</sup>	4,110.0	2,527.0	4,827.0	58	0	4	5	17	15	0	0	26	
9	9 JACOBS, Pasadena, Calif.	3,987.4	1,886.7	9,830.2	1	5	1	1	68	15	10	0	0	
10	17 THE SHAW GROUP INC., Baton Rouge, La. <sup>†</sup>	3,423.0	160.2	7,148.8	21	0	37	4	20	1	16	0	12	
11	11 THE WHITING-TURNER CONTRACTING CO., Baltimore, Md.	3,339.0	0.0	4,500.0	81	4	0	1	8	5	0	1	60	
12	12 CLARK GROUP, Bethesda, Md. <sup>†</sup>	3,259.4	0.0	3,371.4	77	0	0	0	1	16	0	0	45	
13	20 CB&I, The Woodlands, Texas <sup>†</sup>	3,125.0	1,878.0	4,429.0	0	0	2	4	94	0	0	0	0	
14	** MCDERMOTT INTERNATIONAL INC., Houston, Texas <sup>†</sup>	3,087.6	1,806.6	6,557.6	0	0	52	0	46	0	3	0	0	
15	26 PERINI CORP., Framingham, Mass. <sup>†</sup>	3,043.0	155.0	3,596.0	81	5	3	1	2	8	0	0	80	
16	13 WASHINGTON GROUP INTERNATIONAL INC., Boise, Idaho <sup>†</sup>	3,014.2	690.6	3,304.1	3	4	23	4	14	11	40	0	28	
17	15 GRANITE CONSTRUCTION INC., Watsonville, Calif. <sup>†</sup>	2,989.6	0.0	2,449.6	3	0	0	2	0	64	0	0	0	
18	18 THE WALSH GROUP LTD., Chicago, Ill. <sup>†</sup>	2,929.8	0.0	3,845.1	29	0	0	16	0	56	0	0	0	
19	16 STRUCTURE TONE, New York, N.Y. <sup>†</sup>	2,862.0	84.0	4,021.0	83	0	0	0	3	0	0	0	100	
20	14 GILBANE BUILDING CO., Providence, R.I.	2,785.2	0.0	3,204.0	85	0	1	2	5	2	0	5	89	
21	18 J.E. DUNN CONSTRUCTION GROUP, Kansas City, Mo. <sup>†</sup>	2,562.1	0.0	3,140.1	99	0	0	0	0	0	0	1	94	
22	21 MCCARTHY BUILDING COS. INC., St. Louis, Mo. <sup>†</sup>	2,338.0	0.0	3,702.0	86	2	1	4	3	5	0	0	48	
23	25 THE YATES COS. INC., Philadelphia, Miss. <sup>†</sup>	2,235.2	33.2	1,722.3	84	7	1	0	3	5	0	0	16	
24	24 HENSEL PHELPS CONSTRUCTION CO., Greeley, Colo.	2,130.9	82.4	2,635.4	82	6	0	0	0	12	0	0	37	
25	2 CENTEX, Dallas, Texas <sup>†</sup>	2,093.2	0.0	1,744.8	96	0	0	0	0	4	0	0	70	

# Hits New Heights

## How To Use The Tables

► **COMPANIES:** ranked by construction revenue in 2006 in \$ millions. Those with subsidiaries included (†) are listed by company rank, which may be found on the ENR Website at <http://enr.com>. Firms not ranked last year are designated \*\*. Some markets may not add up to 100% due to omission of "other" miscellaneous market category. NA=Not available.

► **FIGURES:** include prime construction contracts, shares of joint ventures, subcontracts, construction portion of design-construct contracts and construction management "at-risk" contracts when the firm's risks are similar to those of a general contractor. Figures also include the value of installed equipment when a firm has prime responsibility for specifying and procuring it within the scope of its construction contract.

► **GENERAL BUILDING:** commercial buildings, offices, stores, educational facilities, government buildings, hospitals, medical facilities, hotels, apartments, housing, etc.

► **MANUFACTURING:** auto assembly, electronic assembly, textile plants, etc.

► **POWER:** thermal and hydroelectric powerplants, waste-to-energy plants, transmission lines, substations, cogeneration plants, etc.

► **WATER SUPPLY:** dams, reservoirs, transmission pipelines, distribution mains, irrigation canals, desalination and potability treatment plants, pumping stations, etc.

► **SEWERAGE/SOLID WASTE:** sanitary and storm sewers, treatment plants, pumping plants, incinerators, industrial waste facilities, etc.

► **INDUSTRIAL PROCESS:** pulp and paper mills, steel mills, nonferrous metal refineries, pharmaceutical plants, chemical plants, food and other processing plants, etc.

► **PETROLEUM:** refineries, petrochemical plants, offshore facilities, pipelines, etc.

► **TRANSPORTATION:** airports, bridges, roads, canals, locks, dredging, marine facilities, piers, railroads, tunnels, etc.

► **HAZARDOUS WASTE:** chemical and nuclear waste, asbestos and lead abatement, etc.

► **TELECOMMUNICATIONS:** transmission lines and cabling, towers and antennae, data centers and web hotels, etc.

RANK 2007	RANK 2006	FIRM	2006			MARKETS (% OF 2006 REVENUE)								
			REVENUE TOTAL	INTL.	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WTR./SWR. WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.	CM-AT-RISK % OF REV.
26	30	FOSTER WHEELER LTD., Clinton, N.J.†	2,022.0	1,920.0	3,287.0	0	0	28	0	68	0	1	0	18
27	27	HUNT CONSTRUCTION GROUP INC., Scottsdale, Ariz.	1,990.0	0.0	1,400.0	85	0	0	0	2	14	0	0	37
28	28	BRASFIELD & GORRIE LLC, Birmingham, Ala.	1,977.9	0.0	1,740.0	88	3	1	8	0	1	0	0	11
29	29	WECOR BUILDERS, San Mateo, Calif.	1,887.3	0.0	2,370.8	100	0	0	0	0	0	0	0	0
30	23	SWINERTON INC., San Francisco, Calif.†	1,711.0	0.0	2,972.0	100	0	0	0	0	0	0	0	66
31	33	TIC HOLDINGS INC., Steamboat Springs, Colo.†	1,685.3	175.1	2,344.0	0	0	26	19	52	3	0	0	0
32	42	OPUS GROUP, Minnetonka, Minn.†	1,671.0	20.0	1,660.0	100	0	0	0	0	0	0	0	0
33	34	ZACHRY CONSTRUCTION CORP., San Antonio, Texas	1,660.8	111.7	1,650.0	12	0	24	0	40	23	0	1	2
34	49	HOFFMAN CORP., Portland, Ore.	1,647.4	0.0	NA	42	53	0	2	0	2	0	0	93
35	46	DPR CONSTRUCTION INC., Redwood City, Calif.	1,584.7	0.0	1,600.0	51	0	0	0	38	0	0	11	85
36	47	TURNER INDUSTRIES GROUP LLC, Baton Rouge, La.†	1,486.8	86.5	413.0	0	0	3	0	95	0	2	0	0
37	36	THE WEITZ CO. LLC, Des Moines, Iowa†	1,444.9	3.2	1,578.9	96	0	0	0	4	0	0	0	80
38	35	M.A. MORTENSON CO., Minneapolis, Minn.	1,406.3	79.5	1,492.8	75	0	25	0	0	0	0	0	69
39	37	BARTON MALOW CO., Southfield, Mich.†	1,377.4	41.3	1,400.0	70	18	10	2	0	0	0	0	32
40	31	AUSTIN INDUSTRIES, Dallas, Texas†	1,307.7	0.0	1,896.6	38	3	5	0	19	35	0	0	43
41	32	PARSONS, Pasadena, Calif.†	1,286.7	376.5	1,496.8	20	0	0	12	17	37	14	0	14
42	38	CH2M HILL COS., Englewood, Colo.†	1,214.4	244.9	NA	30	20	6	4	15	0	16	8	0
43	41	SUFFOLK CONSTRUCTION CO. INC., Boston, Mass.	1,208.0	0.0	1,311.1	100	0	0	0	0	0	0	0	98
44	52	BLACK & VEATCH, Overland Park, Kan.	1,182.4	381.1	2,451.6	0	0	63	22	11	0	0	4	0
45	40	BE&K INC., Birmingham, Ala.†	1,158.1	85.0	1,850.0	49	1	3	0	46	0	0	0	22
46	45	MANHATTAN CONSTRUCTION CO., Tulsa, Okla.†	1,020.5	41.0	1,357.0	96	0	0	0	0	4	0	0	36
47	44	THE LANE CONSTRUCTION CORP., Meriden, Conn.†	991.0	0.0	1,164.0	0	0	0	0	0	100	0	0	0
48	118	FAGEN INC., Granite Falls, Minn.	982.1	0.0	1,628.0	0	0	0	0	100	0	0	0	0
49	65	DAY & ZIMMERMANN GROUP, Philadelphia, Pa.†	961.0	28.0	427.0	19	0	75	0	6	0	0	0	1
50	54	DUKE CONSTRUCTION, Indianapolis, Ind.	954.0	0.0	1,052.0	94	0	0	0	0	6	0	0	5

